

Alex Baxter Smith

Senior Consultant – **Accountancy**



Alex is a Senior Finance Recruiter, with a specific focus on working with startups, scaleups, and rapidly growing organisations.

From his extensive work within the high-growth sector, he's aware of the lack of empathy in the market from those who struggle to understand the importance of culture fit for scaling businesses.

By partnering solely with high-growth scaleups undergoing rapid internal change, he's built an understanding of what founders look for when expanding their organisations. Alex offers an empathetic and proactive approach and has assisted in growing the internal finance teams of a host of like minded businesses.

Through utilising his thoroughly developed pool of candidate relationships, Alex is able to offer efficient support on vacancies across all levels, from graduates and trainees to senior first hires within finance.

Testimonials

"Within a week Alex found a number of candidates for the accountant role we were looking to fill. He provided detailed notes on each prospective employee and assisted us in structuring the interview process. As a growing startup, without an HR team, this was invaluable. The quality of candidates was good and meant that we were quickly able to fill the advertised position."

CFO, Tech Startup – London

"Alex knew his stuff! He was a big help through the whole job hunt and was always very responsive - definitely would recommend him to others!"

Finance Analyst, FinTech – London

"Alex was a pleasure to work with. It was clear from first introductions that he had done his research, demonstrating that he had reviewed my profile and up to speed with my previous roles and experience. He demonstrated his technical understanding of my previous role and how my skillset could transfer into what is now my current role. He was very professional throughout, responding on a timely basis and investing his personal time into the process. I would highly recommend working with Alex if you're recruiting for a candidate in his space and/or looking for a new role!"

Assistant Financial Controller, Tech Startup

Recent Engagements

- Finance Controller | Food Startup
- Finance Lead | FinTech
- Financial Controller | Tech Logistics Startup
- Senior Accountant | RecTech
- Finance Manager | PropTech
- Finance Analyst | FinTech
- Assistant Finance Controller | Cloud-based Accountancy Startup
- Finance Assistant | Software Startup
- Finance Analyst | Startup Consultancy